## Requirements for remuneration reporting - 2018

	Supervisory function	Management Board function	Investment Banking	Retail Banking	Asset Management	Corporate functions	Control functions	Other
Number of employees	7	5						
otal number of staff (FTE)			88	4,689		922	557	259
Annual net profit/ loss (thou EUR)								208,515
otal amount of remuneration (thou EUR)	240	2,998	3,227	77,070		29,805	17,165	9,601
of which: total amount of variable pay (thou EUR)		1,287	548	8,184		2,122	1,798	926
	Supervisory function	Management Board function	Investment Banking	Retail Banking	Asset Management	Corporate functions	Control functions	Other
Number of beneficiaries	7	5						
lumber of Identified Staff (in Full Time Equivalent)			1	6		14	9	5
lumber of beneficiaries with fix pay	5	5	1	8		14	9	7
otal amount of fix pay (thou EUR), out of which:	240	1,711	71	951		1,696	1,351	518
of which in cash	240	1,711	71	951		1,696	1,351	518
of which in shares or other shares related instruments								
of which in other non-cash instruments								
lumber of beneficiaries with variable pay		5		7		13	10	5
otal amount of variable pay (thou EUR), out of which:		1,287		373		574	458	209
of which in cash		644		241		287	272	142
of which in shares or other shares related instruments								
of which in other non-cash instruments		644		132		287	186	67
otal amount of deferred variable pay (thou EUR), out of which:		772		105		230	149	54
of which in cash		386		53		115	75	27
of which in shares or other shares related instruments								
of which in other non-cash instruments		386		53		115	75	27
otal amount of outstanding deferred variable remuneration granted in previous years (thou EUR)		1,247	40	149		285	295	142
Reduction of deferred payments of previous years based on performance adjustments (thou EUR)								
lumber of employees who received a guaranteed bonus payment (sign-on bonus)								
otal amount of guaranteed variable remuneration (sign-on bonus) (thou EUR)								
lumber of employees which received a severance payment due to early termination				1			1	1
otal amount of severance payments due to early termination (thou EUR)				109			85	75
lighest severance payment to a single person due to early termination (thou EUR)				109			85	75
Number of employees who received voluntary pension payments								
otal amount of voluntary pension payments awarded (thou EUR)								
otal amount of variable remuneration awarded for multi-year periods under programs vhich are not revolved annually (thou EUR)								